

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

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Sacramento, CA 95814  
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WEB SITE ADDRESS:  
<http://ag.ca.gov/charities/>

## COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

### ANNUAL FINANCIAL REPORT FOR 20 03

(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



#### Name and Address of Commercial Fundraiser:

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GORDON & SCHWENKMEYER, INC.  
300 N SEPULVEDA BLVD. #2050  
EL SEGUNDO, CA 90245

#### Name and Address of Charitable Organization:

CT No. 20703

F.E.I.N. No. 132630359

N.A.R.A.L.

Name of charity

1156 15th STREET NW

Address of charity

WASHINGTON, DC 20005

City, State, and ZIP code of charity

Figures from (check one): National Campaign ☒ California Campaign ☐

TELEMARKETING/FUNDRAISING

(Type of activity)

held (on) (from) 1/1/03

, 20

to 12/31/03

, 20

(Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☒ Percent age ☐ Other ☐

If other, provide brief explanation \_\_\_\_\_

#### 1. REVENUE

A. Cash contributions

\$26,156.61

A.

B. Entertainment sales or admission charges

B.

C. Sales from products

C.

D. Advertisement sales

D.

E. Membership fees

E.

F. Other sources: (Specify)

a. \_\_\_\_\_

Fa.

b. \_\_\_\_\_

Fb.

c. \_\_\_\_\_

Fc.

d. \_\_\_\_\_

Fd.

G. TOTAL REVENUE

\$26,156.61

G.

#### 2. EXPENSES

A. Fees or commissions

PFR FEES

\$9,339.24

A.

B. Salaries

B.

C. Payroll taxes

C.

D. Employee benefits

D.

E. Cost of merchandise for resale

E.

F. Cost of entertainment

F.

G. Postage

G.

H. Advertising

H.

I. Telephone

I.

J. Rental of equipment

J.

K. Facilities charge

K.

L. Permits

L.

M. Other expenses: (Specify)

a. BANK CHARGES

\$ 871.08

Ma.

b. \_\_\_\_\_

Mb.

c. \_\_\_\_\_

Mc.

d. \_\_\_\_\_

Md.

N. TOTAL EXPENSES

\$10,210.32

N.

6/18/04

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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599)

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3. Amount to charity (subtract line 2N from line 1G) \$15,946.29 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) 0.00 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 0.00 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \$15,946.29 6. ✓

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
N/A		

- (b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

KRISTEN LSSCHWENKMEYER. SECRETARY/TREASURER 5/28/04

Signature of authorized officer (commercial fundraiser) Printed name Title Date

This report must be signed by two officers or directors of the charitable organization for verification.

Mary Jane Gallagher EVP/COO 6/11/04  
Signature of authorized officer/director (charity) Printed name Title Date

John M. Betts CFO 6/4/04  
Signature of authorized officer/director (charity) Printed name Title Date